

LISA M. QUILICI

Senior Vice President

Expert in Utility Regulation, Financial Advisory, Market Analysis & Resource Planning

Ms. Quilici is a financial and regulatory consultant with nearly three decades of experience advising energy clients throughout North America on a wide range of strategic, financial, transactional, and regulatory matters. Ms. Quilici has advised clients on mergers and acquisitions involving electric, natural gas, thermal, and water utilities in more than 20 states and managed or advised the sale of nuclear, fossil, and hydroelectric generation transactions with an aggregate valuation in excess of \$20 billion.

Ms. Quilici has extensive experience supporting her clients' Boards and senior management on regulatory analysis, policy formation, and resource planning and has run or monitored numerous competitive solicitations. She has provided expert testimony on transaction and regulatory matters on more than a dozen occasions before state regulatory agencies and courts.

After graduation from Purdue University, Ms. Quilici worked in human resources before earning her MBA from Northeastern University. She then joined the Massachusetts Department of Public Utilities where she worked as an economist, lead negotiator in integrated resource management, and assistant director of the rates and revenue requirements division. Ms. Quilici joined REED Consulting group in 1994, becoming one of the youngest officers named in that organization. REED was acquired by Navigant Consulting in 1997, where she served as an executive until leaving Navigant to form Concentric. Ms. Quilici is a member of Concentric's Board of Directors and acts as its corporate secretary.



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Education

M.B.A., Northeastern University

Cert, Employee Relations, Rutgers University

B.A., Purdue University

Testified Before

Various State Regulatory Agencies and Courts